

**Purchasing Department**  
**Madison County Board of Supervisors**  
**146 West Center Street**  
**Canton, Mississippi 39046**

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601-855-5503  
hardy@madison-co.com

11 February 2015

District 1 Supervisor John Bell Crosby  
District 2 Supervisor John Howland  
District 3 Supervisor Gerald Steen  
District 4 Supervisor Karl Banks  
District 5 Supervisor Paul Griffin

Subject: Award bid for L-3 Mobile Vision In-Car Video Camera Systems and Wireless Access Points

Gentlemen:

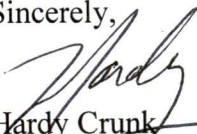
The Board recently approved advertising for one or more L-3 Mobile Vision In-Car Video Camera Systems and one or more L-3 Mobile Vision Wireless Access Points. Two bids were received, one of which does not meet the specifications.

It is my recommendation that the board take the following action:

- (1) Reject the bid of Health Bideau for failure to meet the specifications. Health Bideau submitted a bid for a Digital Ally DMV-800 video system and wireless access points, which does not meet the required specifications as approved by the board.
- (2) Award the bid to TCSware, Inc. for 13 L-3 Mobile Vision In-Car Video Camera Systems at a price of \$5,040.11 each (13 x \$5,041.11 = \$65,521.43) and three L-3 Mobile Vision Wireless Access Points at a cost of \$899 each (3 x \$899 = \$2,697).

The total purchase is \$68,218.43.

Sincerely,

  
Hardy Crunk  
Purchasing Clerk

# Madison County, Mississippi

## One or More L-3 Mobile Vision In-Car Camera Systems and L-3 Outdoor Access Point Kits

**Bid Due Date: 10 A.M. Tuesday, 10, February 2015**

Madison County Chancery Clerk's Office

Madison County Chancery Courthouse

Rooms 225-227, Second Floor

146 West Center Street, Canton, Mississippi 39046

### SPECIFICATIONS AND BID SHEET

#### L-3 MOBILE VISION IN-CAR VIDEO CAMERA SYSTEM

L-3 Mobile Vision Flashback 3 In-Car Video System Assembly, including DVR, 64 GB SD card, VLP2 Mic Transmitter and Dock, Office Charging Belt, Belt Clip, Lapel Mic, GPS/WLAN, NiteWatch Camera, 3.5 TFT Color Monitor, all mounts and cables, two-years parts and labor warranty, shipping and handling, and installation in car.

BID AMOUNT MUST BE FOR ONE UNIT:

5,040.11

#### L-3 MOBILE VISION OUTDOOR ACCESS POINT KIT

L-3 Mobile Vison Outdoor Access Point Kit, including Outdoor AP-802.11a/n or a, including antenna, POE injector, POE converter, AP mounted to antenna, shipping and handling, and installation.

BID AMOUNT MUST BE FOR ONE UNIT:

899.00

NAME OF BIDDER:

TCSware Inc.

SIGNATURE OF BIDDER:

Joe T Payne

# Madison County, Mississippi

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BID AMOUNT MUST BE FOR ONE UNIT: \$3,995.00

#### **L-3 MOBILE VISION OUTDOOR ACCESS POINT KIT**

L-3 Mobile Vison Outdoor Access Point Kit, including Outdoor AP-802.11a/n or a, including antenna, POE injector, POE converter, AP mounted to antenna, shipping and handling, and installation.

BID AMOUNT MUST BE FOR ONE UNIT: \$295.00

NAME OF BIDDER: Heath Bideau, Bid Specialist

SIGNATURE OF BIDDER: *Heath Bideau*

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**Madison County Board of Supervisors**  
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**Canton, Mississippi 39046**

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hardy@madison-co.com

15 January 2015

District 1 Supervisor John Bell Crosby  
District 2 Supervisor John Howland  
District 3 Supervisor Gerald Steen  
District 4 Supervisor Karl Banks  
District 5 Supervisor Paul Griffin

*Bid approved  
Jan 2015 HC*

Subject: Authority to advertise with restrictive specifications for L-3 Mobile Vision In-Car Video Camera Systems

Gentlemen:

The Madison County Sheriff's Department is requesting to purchase additional L-3 Mobile Vision In-Car Video Camera Systems for use in patrol cars and additional Outdoor Access Point for transfer of video to the storage server.

The Sheriff's department currently uses an L-3 Mobile Vision In-Car Video Camera System in its patrol cars. In 2014, the County purchased an L-3 Mobile Vision server and back-up storage system, 31 L-3 Mobile vision in-car cameras, and outdoor wireless access point for transfer of video from the patrol cars to the server. The cost of this purchase was \$32,467.

The specifications must be restricted to the L-3 Vision Flashback 3 In-Car Video System and the L3 Outdoor Access Points for the equipment to be compatible with and operate with the Sheriff's Department's current equipment, which the County has considerable funds invested in.

I recommend that the board authorize advertising for one or more L-3 Mobile Vision Flashback 3 In-Car Video Camera Systems with accessories and peripheral equipment and L3 Outdoor Access Points.

Sincerely,

Hardy Crunk  
Purchasing Clerk

For ref only  
not used MC

**MS DEPARTMENT OF PUBLIC SAFETY**

In-Car Video Camera Systems  
Commodity or Equipment

Bid File No: 14-04  
Bid Opening Time: 10:00 a.m.

June 25, 2014  
Bid Opening Date

**SECTION I**

**BID FORM**

Bidders must utilize this Bid Form when bidding on the item(s). Bidder must complete all IV sections.

In-Car Video Camera System

<u>Quantity</u>	<u>Unit</u>	<u>Description</u>	<u>Price</u>
1	EA	In-Car Video Camera System	\$ 4690.11

If you would like to extend this price to all agencies, State, Counties, and municipalities in the State of Mississippi, please indicate by checking (Y) for YES or the (N) for NO below.

Y  N

**SECTION II.**

Please list any options that are available.

<u>Description</u>	<u>Price</u>
Extension Cable	\$ 65.00
Extended Warranty	\$ 299.00
AC Home Charger	\$ 44.95
Additional SDHC/ COMPACT FLASH / or THUMB DRIVE	\$ 99.00

**SECTION III**

**BIDDER INFORMATION**

Company Name: TCSware INC / L-3 Mobile Vision

Company Address: 3599 Old Brandon Rd Pearl Ms 39208

Telephone Number: 601-932-8271 Fax Number: 601-932-9399

Email: JPayne@TCSware.com

Company Representative Name (Print): Joe T Payne

Company Representative Signature: Joe T Payne Date: 6-25-14  
(Authorized Company Representative Signature)

10 Feb

## Jeremy Williams

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**From:** Joe Payne <jpayne@tcsware.com>  
**Sent:** Wednesday, December 10, 2014 1:59 PM  
**To:** Jeremy Williams  
**Subject:** FW: L3 Flashback In-Car Video Systems  
**Attachments:** TCSWare Bid Form.pdf

For ref only  
not used  
JC

Here is some more

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**From:** Michael Brumley [mailto:mbrumley@biloxi.ms.us]  
**Sent:** Wednesday, November 12, 2014 10:51 AM  
**To:** Joe Payne  
**Subject:** FW: L3 Flashback In-Car Video Systems

Got a reply today from the state rep on the L3. Read thread below:

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**From:** Betsy Toles [mailto:btoles@dps.ms.gov]  
**Sent:** Wednesday, November 12, 2014 10:48 AM  
**To:** Michael Brumley  
**Cc:** 'Director John Miller'  
**Subject:** RE: L3 Flashback In-Car Video Systems

Mr. Brumley,

TCS Ware's attached bid form indicates they will extend the same price to all agencies, State, County and municipalities in the State of Mississippi. The MS Dept. of Public Safety did not get authorization from ITS that the contract that was set up for the MS Dept. of Public Safety and TCS Ware can be used by others. This is the best I can provide to you

**Betsy M. Toles, Purchasing Chief**  
**MS Department of Public Safety**  
P.O. Box 958  
Jackson, Ms 39205  
Phone 601-987-1467  
Fax 601-987-1442  
Email [btoles@dps.ms.gov](mailto:btoles@dps.ms.gov)

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**From:** Michael Brumley [mailto:mbrumley@biloxi.ms.us]  
**Sent:** Wednesday, November 12, 2014 10:16 AM  
**To:** Betsy Toles  
**Cc:** 'Director John Miller'  
**Subject:** RE: L3 Flashback In-Car Video Systems

Ms. Toles,

I do appreciate the reply and the attachment but what we are in search of is some state of MS approval or a list of some type upon which we can find the systems to order without having to do sole source letters or competitive quotes. I know that he applied for such rights via that letter, but was it accepted by the state finance/purchasing dept.?

Thank you,

Lt. Michael Brumley

Biloxi Police Department  
170 Porter Avenue  
Biloxi, MS 39530  
228-702-3184

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**From:** Betsy Toles [<mailto:btoles@dps.ms.gov>]  
**Sent:** Wednesday, November 5, 2014 9:33 AM  
**To:** Michael Brumley  
**Cc:** 'Director John Miller'  
**Subject:** RE: L3 Flashback In-Car Video Systems

*For ref only  
not used  
MC*

Mr. Brumley,  
See the attached bid form from TCS Ware.

**Betsy M. Toles, Purchasing Chief**  
**MS Department of Public Safety**  
**P.O. Box 958**  
**Jackson, Ms 39205**  
**Phone 601-987-1467**  
**Fax 601-987-1442**  
**Email [btoles@dps.ms.gov](mailto:btoles@dps.ms.gov)**

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**From:** Michael Brumley [<mailto:mbrumley@biloxi.ms.us>]  
**Sent:** Wednesday, November 05, 2014 8:39 AM  
**To:** Betsy Toles  
**Cc:** 'Director John Miller'  
**Subject:** FW: L3 Flashback In-Car Video Systems

Ms. Toles,  
Please see the email shown below which was originally sent on October 14. I have received no return correspondence and we need some answers for this issue. If I have reached you in error, would you please forward to the appropriate entity or advise me of where to try next and I will reach out to them for assistance with this.

Respectfully,

Lt. Michael Brumley  
Biloxi Police Department  
170 Porter Avenue  
Biloxi, MS 39530  
228-702-3184

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**From:** Michael Brumley [<mailto:mbrumley@biloxi.ms.us>]  
**Sent:** Tuesday, October 14, 2014 2:11 PM  
**To:** 'btoles@dps.ms.gov'  
**Cc:** 'jmillier@biloxi.ms.us'; 'rmcgilvary@biloxi.ms.us'; 'Jim Adamo'  
**Subject:** L3 Flashback In-Car Video Systems

Ms. Toles,  
I hope you can help me with this matter. The City of Biloxi Police Department has used L3 Flashback 3 in-car videos for more than a year now and are pleased with the system and its functionality. We are still in the process of replacing other

systems which did not survive in the world of a patrol car. Even further, the vendor, TCS Ware, works diligently to resolve any issues or complications encountered and to deliver outstanding support.

We saw that that the L3 systems were accepted by the DFA in the first quarter (or so) of this year but I am now unable to find the systems listed on a state contract site. Although TCS Ware is sole source vendor for L3, it is our understanding that the selection was made which would allow for additional agencies, other than solely DPS, to purchase from this state contract. This greatly eases the burden of municipal ordering in that quotes, sole source letters from the manufacturer and the like are no longer needed.

We have pending monies from the Edward Byrne Grant and other sources sitting by as we are ready to purchase the systems but, as of yet, cannot find them. Can you offer some insight as to when they will be listed and available for purchase? I believe the system as listed for the state should be roughly \$4,700 with a 64 GB SD card and crash sensor.

Respectfully,  
Lt. Michael Brumley  
Biloxi Police Department  
170 Porter Avenue  
Biloxi, MS 39530  
228-702-3184

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not used  
MC